**RESUME**

Lokender Singh

**H.No-203,Block-C, SGM Nagar Mobile - +918826857682**

**Faridabad,121001 Email - lokender.singh211987@gmail.com**

**Job Objective:** To relish the ecstasy of job demanding target achievement within the stipulated span of time, to prove the work skills, sincerity towards responsibilities, loyalty towards organization which are integral parts of my character and thought process.

**Current Functional Area:** Sales/Relationship

**Sub Functional Area:** New customer acquisition, Client Servicing, Key Account Management, Customer relationship management, Solution Selling, Sales management.

**Professional Experience:**

**Company Name - *ICICI Bank Ltd.***

***April 2008* – *July 2010***

***Designation:*** *Sales officer casa*

*The major responsibilities include acquisition of new customers and bringing float to the bank and looking after the relationships and financial need of the customers including Credit card, loans and investments.*

***July 2010* – *Till date***

**Designation**:  *Sr.Relationship Officer, Key Accounts-Corporate Salary Account*

The major responsibilities include handling of corporate salary accounts for the companies located in Faridabad region. This includes keeping a keen eye on the competition and using innovative selling skills to gain market share.

**Job Responsibilities In ICICI Bank:**

Acquiring new Corporate for salary accounts in Faridabad region. Maintaining the existing relationships with Corporates like L&T Limited, Goodyear India Limited, JCB Limited, ACE Limited. Taking care of financial solutions of the Corporates. Resolve problems and queries of companies.

***Cross selling of the all banking product like Credit Card, Asset product, and Demat account.***

**Achievement in ICICI Bank:**

In ICICI Bank I have acquired so many valuable and big corporates like JBM Auto Limited, Indo Autotech Limited etc. I have secured first position in various contests for cross selling of product like Demat accounts, auto loan, personal loan, and Credit cards in my region and secured pan India second position for lead generation of asset.

**ACADEMIC QUALIFICATIONS**

B A from M.D University, Rohtak in 2004-07.

**COMPUTER PROFICIENCY**

Well versed in Windows-98, XP & MS-DOS. Proficiency in entire MS-Office Suit. Sound understanding of Internet Tools.

**Personal Details**

Date of birth : 21st November, 1987

Father’s Name : Sh. Hari Ram Singh

Languages : Hindi, English

Hobbies : Playing & Watching Cricket.

**PLACE**

**Lokender Singh**

**DATE**

**References:**

Mr. Himadri Choudhary RHS Salary 9650907035

Mr. Amit Raina CBM FBD 21C 9560908603